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## Special Invitation to 3<sup>rd</sup> Meeting for Six Sigma Professionals in Munich / Germany

We are proud to invite you to the 3<sup>rd</sup> Munich Six Sigma Workshop & Forum designed for Six Sigma Professionals by **Six-Winners** and **i-solutions**, hosted by **Loyalty Partner** with the topic:

**How to use Business Scorecards to link Corporate Strategy with Project & Process Execution and make sure Your Lean/Six Sigma Program Really Delivers.**

### Introduction

According to recent research, a third of the all the European Six Sigma initiatives fail to produce results and are abandoned, one third will produce mediocre results and only one third are successful.

### Where is your Six Sigma initiative?

i-solutions and Six-Winners have come together to share with you best practices of over 40 companies on how to become more successful in the strategy and execution of Lean Six Sigma.

We will focus our discussion on the following questions:

- Is your Lean/Six Sigma program truly aligned with your business strategy?
- Can you clearly see the impact of your Lean/Six Sigma efforts in the business dials that measure achievement of your strategic goals?
- Do your projects really deliver results that stand the test of time?
- As Lean/Six Sigma programs scale, how can you become more successful?
- How can software increase your visibility in Lean/Six Sigma program management?
- How can you create a platform for existing Lean/Six Sigma organization to improve?
- How to evolve your Six Sigma program – what comes next (e.g. scorecard, dashboard)?

In addition we will work together on some business case scenarios, enabling you to share best practice, while connecting with other Six Sigma Professionals in Germany.

### Who should attend?

Strategist, Six Sigma Champions, Deployment Manager, Executives from Operational and Strategic Management, Master Black Belts, Black Belts, Process Managers, Performance Manager, Quality Professionals, Quality Improvement Directors, Project Directors... as well as Leaders from companies that are looking to optimize their organization's quality and performance.

### Date and Location

November 24. 2005 in Munich, LOYALTY PARTNER GmbH  
Theresienhöhe 12, 80339 München

### Speakers

#### **Karl-Alexander Engels,**

Head of Address Management, Loyalty Partner GmbH

#### **Michael Howarth,**

Executive Director for EMEA of i-solutions

#### **Enzo Di Nunzio,**

Managing Partner of Six-Winners Consulting

### Investment

Price per person full day with tutorial material and lunch:  
€ 295 per participant payable prior to the special meeting.

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## Munich Six Sigma Workshop & Forum for Six Sigma Professionals

### Agenda

- 09:00 Registration
- 09:15 Welcome Loyalty Partner GmbH  
Karl-Alexander Engels, Head of Address Management
- 09:30 Introduction to day and overview  
Enzo Di Nunzio, Managing Partner Six-Winners
- 09:35 Using Business Scorecards to Link Corporate Strategy with Project and Process Execution – How to Make Sure Your Lean/Six Sigma Program Really Delivers  
Mike Howarth, Executive Director for EMEA  
Based on the best practices of over 40 companies, this session will explain how to pragmatically build the closed-loop improvement system you need to ensure your Six Sigma program remains 'laser focused' on meeting your business objectives. Highlighting best practices and key learning from the surveyed companies, this session will provide you with a proven blueprint for tying together goal deployment, project selection, lean/six sigma methodologies, process management and business scorecards in a single, coherent performance improvement system – a system that is delivering greater than 10:1 returns in a number of leading Six Sigma companies.
- 13:05 Lunch
- 14:00 "Six Sigma Business Case Study Workshop"  
Enzo Di Nunzio, Managing Partner and Team  
Based on several real business cases (small-, mid- and large-sized deployment), you will have the chance to apply your knowledge with the other participants. This will enable you to share best practices amongst the participants and internalize the key principles and major learning of the day.
- 15:45 Break
- 16:05 Questions, answers, discussion
- 16:30 Closing Remarks Loyalty Partner GmbH  
Karl-Alexander Engels, Head of Address Management

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### Registration, Payment and Notes

#### Three steps to be part of the 3rd Six Sigma Meeting:

##### 1. Register

Please register by **November 15** 2005 via:  
Web page: [www.six-winners.com/strategy](http://www.six-winners.com/strategy)

##### 2. Make Payment

Please make payments by **November 15** 2005

Via Money-Transfer

Bank-Information:

Six-Winners Consulting

Credit Suisse - 8800 Waedenswil – Switzerland

Bank-Account Number: 357 002-12-1

Clearing Number 4765

IBAN CH69 0476 5035 7002 1200 1

Swift CRESCHZZ88H

##### 3. Participate and Enjoy

Join us on

November 24. 2005 at

LOYALTY PARTNER GmbH

Theresienhöhe 12

80339 München

Germany

##### Notes

Presentation will be done in English  
Payment must be done prior to Meeting  
Confirmation upon request